



SAOLATEK

DRONE FOR DEVELOPERS

COMPANY PRESENTATION



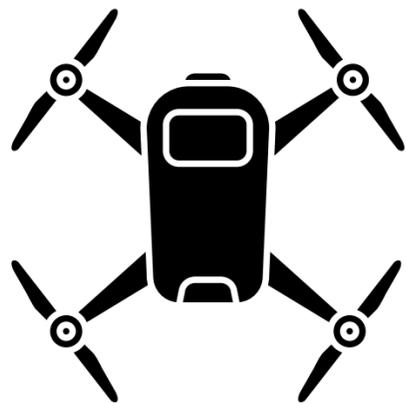
CONTENT

	About Company	03
	About Founder	04
	Vision, Mission	06
	Core Value	07
	Our Solution	09
	Our Product	10
	Our Partner	15
	Milestone	16
	Seeking Partnership	17
	Contact	20

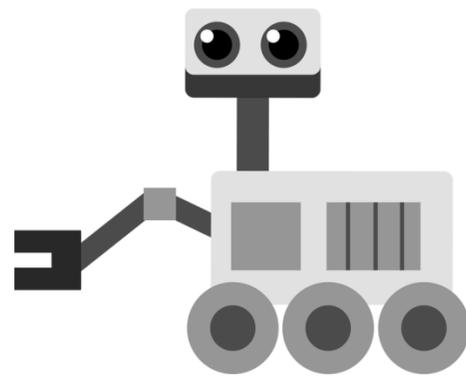


ABOUT COMPANY

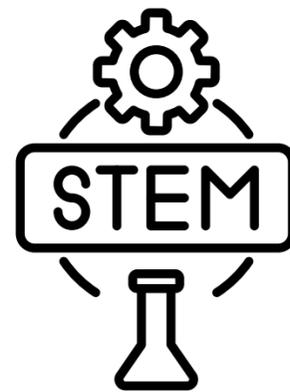
Saolatek is a STEM-focused startup founded in June 2023 in Ho Chi Minh City, Vietnam. It specializes in developing ultra-light FPV drones and heavy-lift models like the S550, S650, S710, Cargo, as well as custom drone solutions. With a strong emphasis on research and education, Saolatek aims to lead innovation in UAVs, robotics, and STEM fields.



UAV



ROBOT



STEM



VIET DRONE



Saolatek's e-commerce platform, specializes in authentic UAV/robotics components and integrated solutions, offering consulting, assembly, and operational support for students and tech enthusiasts.

ABOUT FOUNDER

“We aim to apply advanced technology in drones, robotics, STEM, and 3D printing to solve workforce challenges and drive human development. We believe in the power of small steps and excel in details that build transformative solutions. The goal is to enhance performance, serve everyone, and contribute to global progress through affordable products and Vietnam's intellect.”

TRAN ANH TUAN **FOUNDER/CEO**

- Automotive Mechanical Engineer, Ho Chi Minh City University of Technology (HCMUT)
- 9 years working at PTSC Quang Ngai
- Founder of Tuan Minh Sport
- Founder of Saolatek
- Head of the Startup Committee, Quang Ngai Entrepreneurs Club



OUR VISION

We aim to be a leading provider of hands-on educational solutions by combining STEM, UAVs, and robotics. Our aspiration is for every student to have the chance to interact with and make use of a Saolatek product at least once in their life.

OUR MISSION

We focus on mastering the small details — the essential building blocks that collectively shape the bigger picture.

OUR CORE VALUE

1 Proactiveness

2 Creativity

3 Sharing

4 Focus

5 Perseverance

PROBLEM

Drone developers and students face three major obstacles in their development journey: time-consuming hardware integration and compatibility issues that delay innovation, complex implementation of AI and autonomous systems from scratch leading to extended development cycles, and significant barriers in adapting drone systems to specific requirements or applications. These challenges hinder technological advancement and educational opportunities in drone development.



Problem 01

Cost & Risk

High investment, uncertain outcomes, extended development time

Problem 02

Technical Barriers

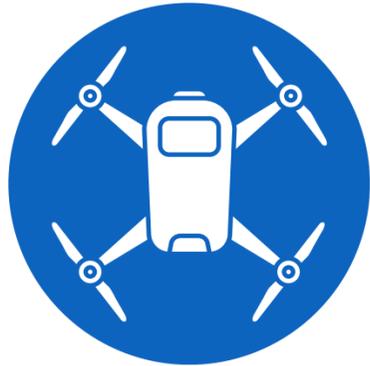
Complex integration, limited feature implementation, safety concerns

Problem 03

Resource Limitations

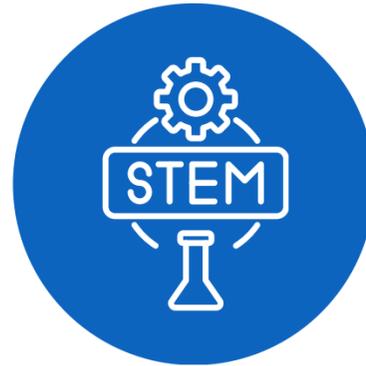
Restricted practical experience, inadequate testing capabilities

OUR SOLUTION



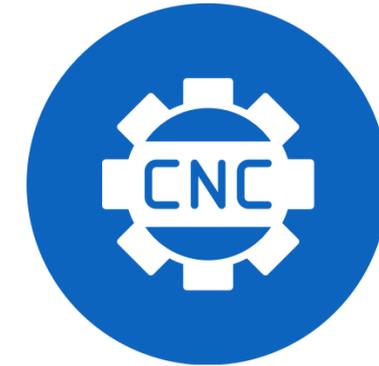
UAV, ROBOTIC

Ultra-light FPV Drones,
Drones Frame and Dev Kit,
ROV



STEM

STEM Products, STEM Event
Organization, and Training
Support



CNC, 3D PRINTING

CNC, 3D Design and Printing

OUR FRAME & DEV KIT GOAL



ROBUST

Light Weight
High Payload



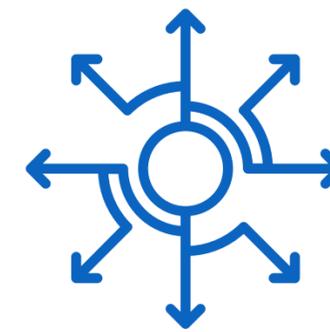
AFFORDABLE

Student-Friendly
Pricing



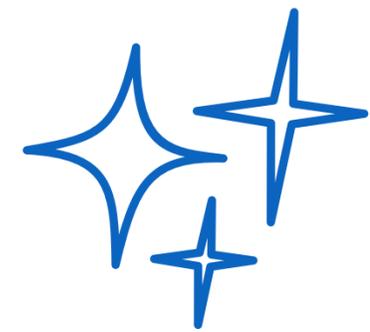
MODULAR DESIGN

Wide Selection, Low
Repair/ Maintenance
Costs, Easy-to-Upgrade



**EXPANDABLE FOR
RESEARCH**

Flexible, Open-source
Platform for Hardware &
Software Customization



**AESTHETICALLY
PLEASING**

Functional, Compact,
Cables are Hidden to
have Visually Refined

S550 DEV KIT

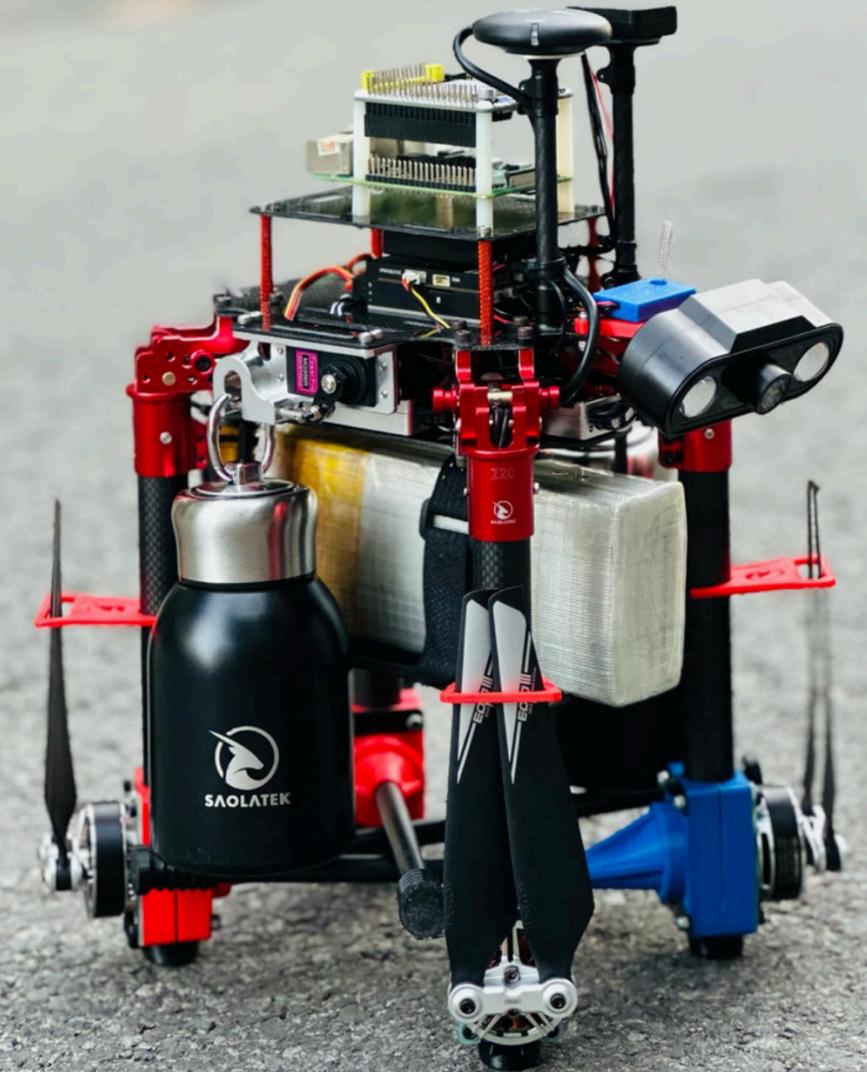
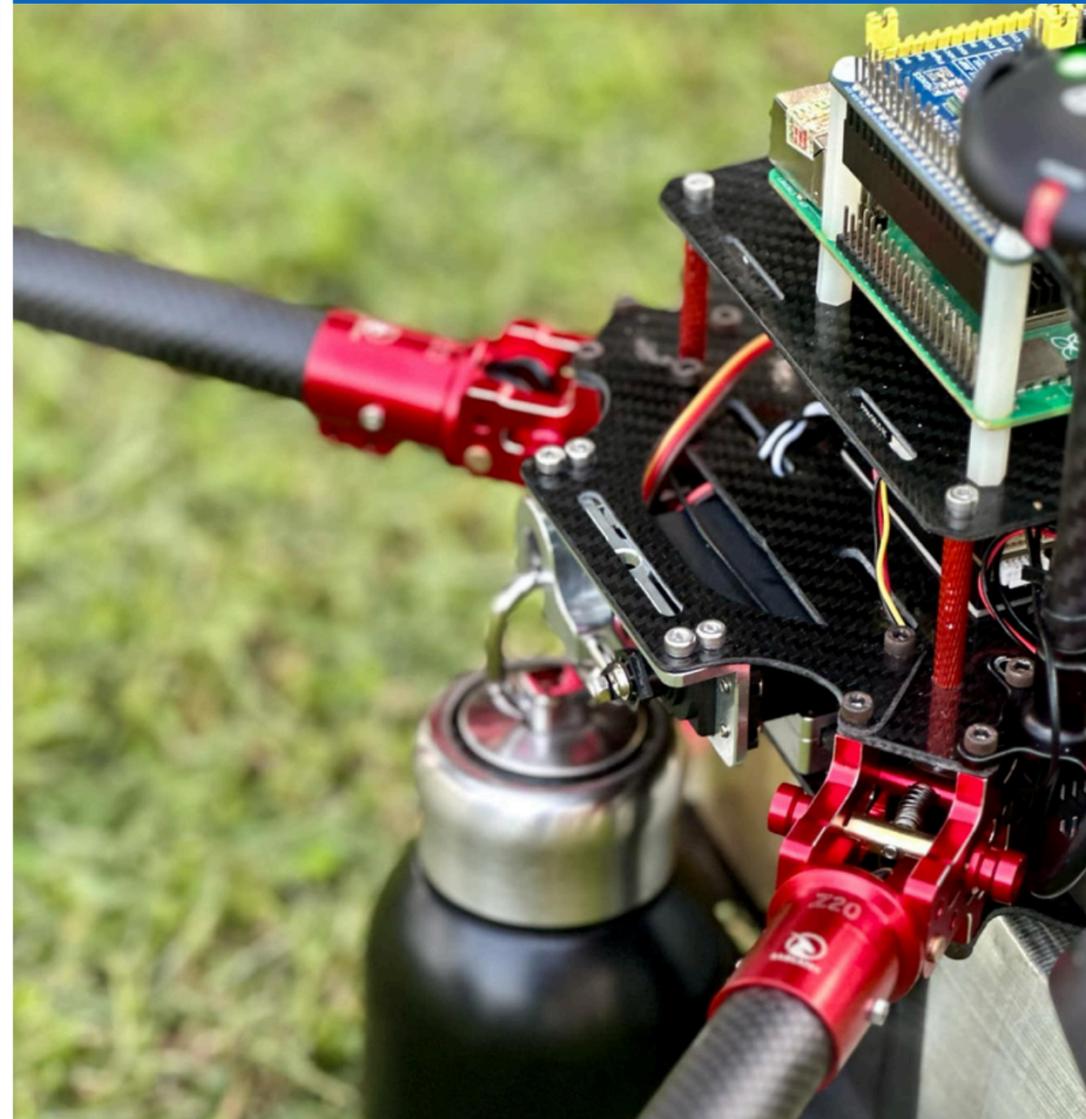
ADVANCED TECHNOLOGY

- **Autonomous Flight:**
Complete 4G network control
- **AI Integration:**
Smart image processing capabilities



KEY FEATURES

- **Portable Design:**
Foldable design for backpack portability.
- **Payload Capacity:**
1 kg capacity (4 coffee cups equivalent).
- **Extended Range:** 20 km operational radius.



CUSTOMIZATION EXCELLENCE

- **Hardware modifications:** tailored to specific requirements
- **Software integration** optimized for unique applications

CARGO



KEY FEATURES

- **Smart hollow-frame design** optimized for component integration.
- **Highly customizable for various use cases:** scientific research, training, or specialized UAV development.
- **Strong performance:** heavy payload capability, extended flight time, ideal for testing and prototyping.

KEY SPECIFICATION

- **Weight: 15–17 kg** (depending on configuration), payload capacity up to 15 kg
- **Power Source: 12S LiPo battery** (16,000 mAh)
- **Flight Time: ~25 minutes with 5 kg payload** (hover mode)



COMPONENT



Sensored
Brushless Motor



Waterproof 2-in-1
ESC & Motor



Brushless Sensored
ESC/Motor Power System
with Wireless module



Sensored ESC and
Brushless Drift Motor



and MORE

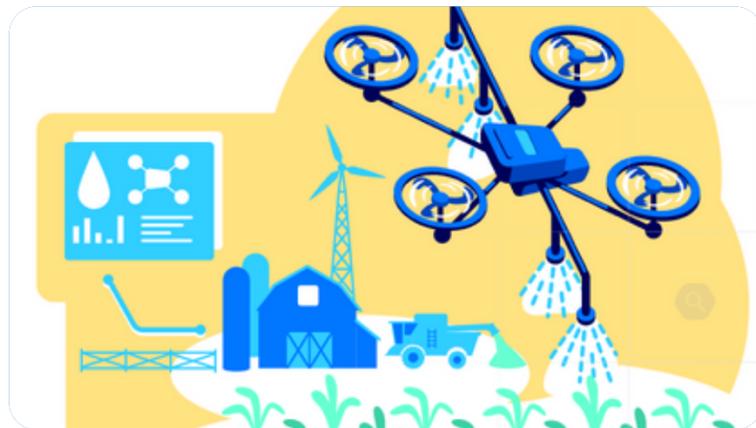
FOR DEVELOPER

The Saolatek platforms enable developers to test and optimize drone applications in real-world scenarios. With access to advanced technology and performance optimization tools, innovators can develop solutions for diverse industry applications.



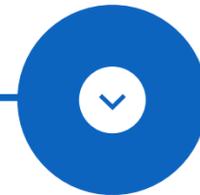
Smart Agriculture

Crop monitoring and pesticide spraying.



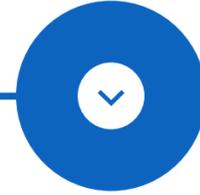
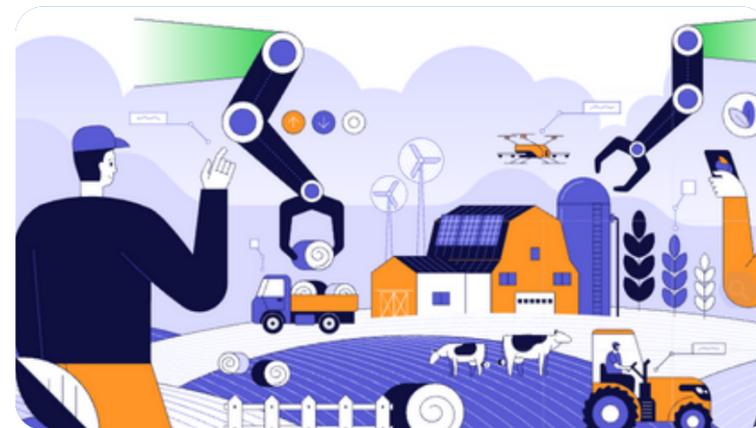
Transportation

Applications in fast delivery and smart logistics.



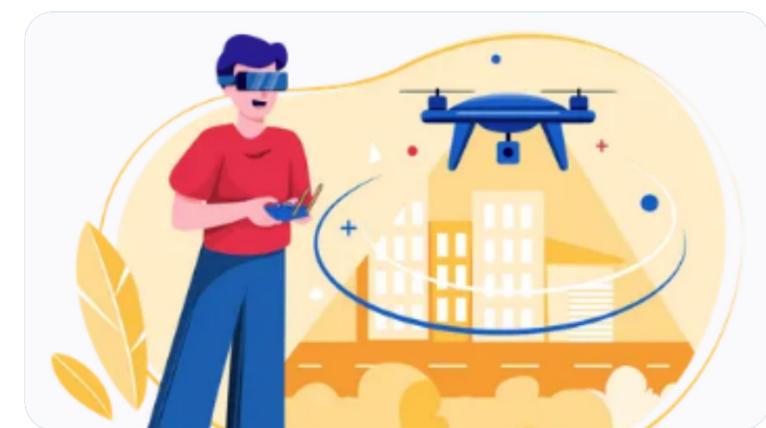
Construction Monitoring

Support for surveying, mapping, and infrastructure inspection.



Entertainment and Creativity

Developing new applications in filmmaking and media production.



FOR STUDENT

Saolatek delivers **advanced educational solutions** that seamlessly **integrate drone technology into teaching**. These solutions enable students to transform **theoretical knowledge** into **practical skills** through **hands-on experience**.



Educational & Research Support

- Access to advanced drone technology for students, educators...
- Accelerated development time for drone-related projects



Training & Education

- Ideal devices for training drone pilots.
- Serves for skills assessment and training engineers and maintenance technicians for drones.



Specialized Missions

- Fast delivery in urban and remote areas.
- Search and rescue, security, and environmental monitoring.
- Conducts specific and emergency missions.



OUR PARTNER



BINH DUONG UNIVERSITY



HUTECH UNIVERSITY



VIETNAM AVIATION ACADEMY



LY TU TRONG COLLEGE OF TECHNOLOGY



ĐH CÔNG NGHIỆP TP. HCM



ĐH NGUYỄN TẤT THÀNH



ĐH SP KỸ THUẬT TP. HCM



CĐ KỸ THUẬT CAO THẮNG



CĐ CÔNG NGHỆ THỦ ĐỨC



ĐH TÔN ĐỨC THẮNG



ĐH GTVT TP. HCM



ĐH THỦ DẦU MỘT



MILESTONE

Jun 2023



Company Foundation

- Company Registration
- Initial Funding
- Core Team Formation
- Basic Facility Setup

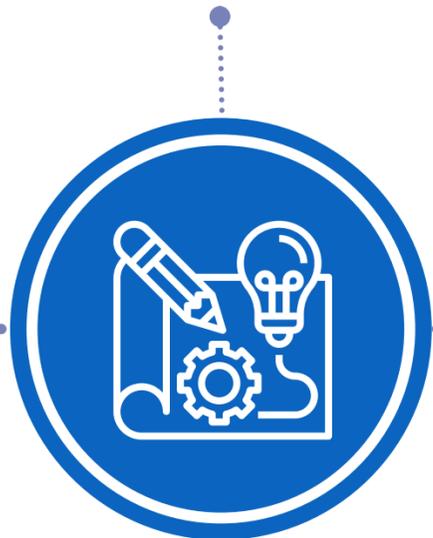
Jan 2024



Product Development

- Prototype Creation
- Testing Phase
- Supply Chain Setup

Jun 2024



Pre-Launch

- Final Product Design
- Manufacturing Setup
- Sales & Marketing Strategy

Jan 2025



Market Entry

- Product Launch
- Sales Network Activation
- Global Market Entry
- Customer Feedback

Jan 2026

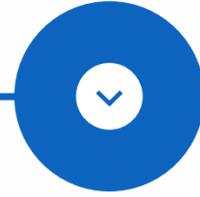
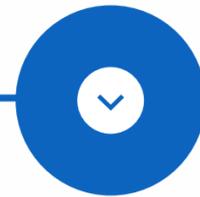


Growth

- International Expansion
- Distribution Development
- Production Scaling
- New Product Launch

SEEKING PARTNERSHIP

Saolatek seeks to collaborate with individuals and organizations in the following areas



Research & Development (R&D)

Collaborating on research in UAV, AI, and robotics technologies

Market Expansion

Connecting with partners to grow distribution and business networks

Training & Education

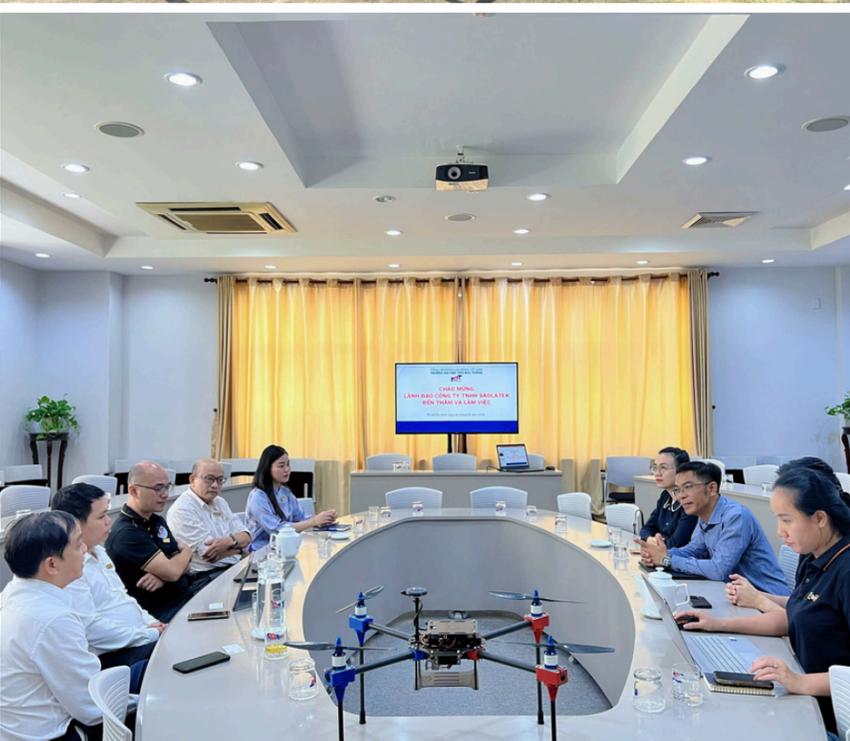
Developing training programs, workshops, and STEM-related events

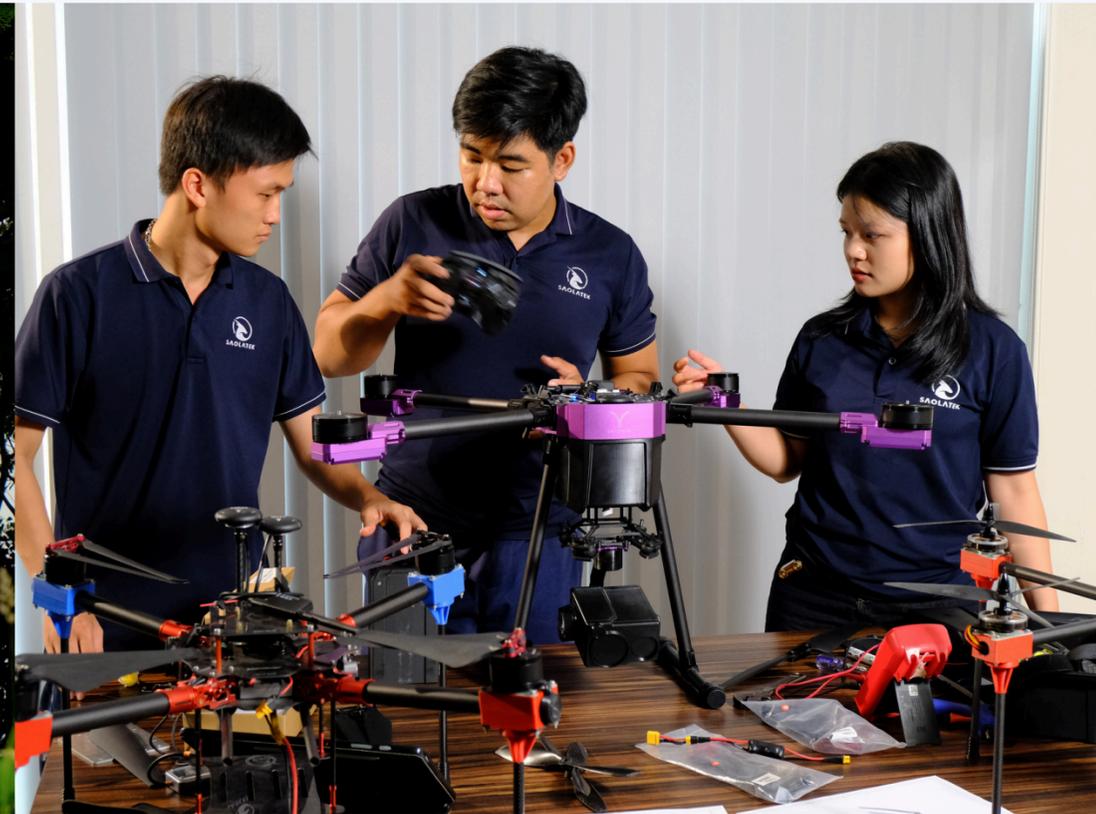
Business Partnerships

Forming strategic alliances in manufacturing and application



SEEKING PARTNERSHIP







THANK YOU!



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